

Physician Practice Consulting

With decades of direct experience in healthcare leadership and operations, our team of consultants helps groups identify and pursue opportunities to optimize and grow their businesses. From strategic assessments and planning to implementation and accountability, and everything in between, we offer customized business solutions that support and fortify independent practice leaders for today and into the future.

OUR CORE SERVICES

- Strategic Planning:** Leverage market and competitor data alongside practice performance data to lead strategic planning discussions that drive optimization and growth.
- Practice Mergers:** Serve as strategic advisors throughout the merger process, setting up a Mutual Action and Accountability Plan (MAAPSM) to help guide planning and diligence pre-merger, to operational planning and execution post-merger.
- Practice Formation:** Design and implement a plan to build a practice from the ground up—from corporate formation through seeing your first patient.
- Referral Optimization:** Help strengthen referral relationships between primary care and specialty practices, improving collaboration on operational issues and performance-driven clinical patient management.
- Hospital-Practice Collaboration:** Plan and help operationalize value-based care arrangements when your practice is in a highly competitive health-system market.
- Operational Assessments:** Establish practical goals to improve your core practice operations—from scheduling and registration, to PM/EMR workflows, finance and accounting, and more.
- Growth Assessments:** Build financial models, evaluate service-line options, and/or assess other growth opportunities based on practice goals.
- Physician Compensation Modeling:** Identify and analyze trends affecting your providers' compensation; evaluate alternative models, if desired, including a potential shift to value-based care; and, help ensure the practice's model is compliant.
- Payor Analysis & Strategy:** Conduct in-depth reviews of your practice's insurance payments to compare rates received across various payors and help ensure each payor is delivering against contracted rates.
- Revenue Cycle Optimization:** Assess your practice's revenue cycle performance to identify and implement improvements, both incremental and comprehensive, based on the needs of your business.
- Management Team Recruitment & Incentive Design:** Facilitate executive and management-team recruitment from start to finish, all the way through onboarding. Build goal- and incentive-based performance plans for your leadership team that help motivate and strengthen the practice overall.
- Patient & Staff Surveys:** Build online surveys with comprehensive reporting to gauge your practice's patient satisfaction, employee satisfaction, patient-reported outcomes, and/or physician satisfaction.

To learn more about these offerings and how we can support your practice's specific needs, visit curi.com/advisory or contact us at practice.consulting@curi.com or 800-662-7917.