# 04



## **Curi Capital**

#### **CAPITAL**

# Financial services from the team that knows you.

Building off the success of Curi's first wealth and asset management affiliate (founded in 2016), we established Curi Capital in 2019 to meet physicians' unique financial needs. We offer solutions in three areas:



#### **WEALTH MANAGEMENT**

Comprehensive wealth advisory services designed to help you take control of your financial life and build a lasting legacy.



#### **RETIREMENT PLAN SOLUTIONS**

A holistic approach to managing retirement plans for physicians and their staff.



#### **PRIVATE INVESTMENTS**

Investment strategies not available to the retail investor—critical in today's changing investment landscape. Investment strategies giving retail investors access to a variety of private investments. Curi Capital believes access to these strategies is critical in today's changing investment landscape.

Curi Capital is built on the foundation of two parent companies, Curi and MAI Capital Management—two outstanding organizations with decades of success and leadership teams focused on securing a strong financial future for our member physicians.

2019 ANNUAL REPORT PAGE 2

#### **04** Curi Capital

During 2019, we deepened our bench by bringing in top industry talent to lead Curi Capital and help make sure it is recognized as a best-in-class financial advisory firm.



We hired **Dimitri Eliopoulos** as Chief Executive Officer, to guide Curi Capital's vision and growth. He brings decades of experience with a large, nationally recognized firm based in Chicago, where he served as President.



Mark Paccione came aboard as Chief Operating Officer and Chief Investment Officer after spending 14 years serving in investment and operational roles at a large registered investment advisor. As COO, he oversees Curi Capital's day-to-day administrative and operational functions, and as CIO, he is responsible for understanding, managing, and monitoring client portfolios.



**Frances Cronlund** joined as Senior Wealth Strategist, after building the wealth management offering at two well-known banks in the Southeast. She helps clients develop and manage goals-based and comprehensive wealth plans.

Across the organization, the Curi Capital team is built to serve your needs, with a broad range of expertise and talents to help you build true wealth, however you define it. Between the Curi Capital and MAI teams, our clients have access to the following individuals:



As we look ahead to 2020, we're committed to adding more top leadership and advisory talent to serve the needs of our members and clients.

2019 ANNUAL REPORT PAGE 3

#### **WEALTH MANAGEMENT**

### Wealth planning just for you.

Curi Capital's wealth management solutions are built around knowing your goals and preferences, utilizing a full-balance-sheet approach.

#### **OUR WEALTH MANAGEMENT & FINANCIAL PLANNING:**

- · Comprehensive financial planning
- Discretionary investment management & asset allocation
- · Asset protection & risk analysis
- · Gifting & legacy planning
- Business succession & transition
- Debt management

We will continue to focus on identifying and adding valuable investment and financial planning resources to address the needs and goals of our members and clients.

#### **INDIVIDUAL ACCOUNTS**

Increase year-over-year (as of 12/31/19)

2019 ANNUAL REPORT PAGE 4

#### **RETIREMENT PLAN SOLUTIONS**

## Helping your team face the future.

Our Retirement Plan Solutions team is designed to help organizations like your medical practice build the best retirement plans for their teams. We offer 401(k), 403(b), pension, and non-qualified plan consulting services.

#### **OUR SERVICES FOR RETIREMENT PLAN DEVELOPMENT:**



INVESTMENT MANAGEMENT



FIDUCIARY PROCESS
MANAGEMENT



SERVICE PROVIDER MANAGEMENT



PLAN DESIGN OPTIMIZATION



PARTICIPANT ADVICE
AND EDUCATION

#### **RETIREMENT PLAN SOLUTIONS ACCOUNTS**

#### **TOTAL ASSETS**

\$382,000,000 Assets under advisement (as of 12/31/19)

PAGE 6

#### **END NOTES**

#### Disclaimer

All insurance products and services are provided by licensed insurance companies that are subsidiaries of Curi Holdings, Inc. Not all insurance products and services are available to all persons in all states. Not all Curi-affiliated companies are mutual companies, and not all Curi members are insured by a mutual company.

All items discussed in this report regarding Curi Capital are for informational purposes only, are not advice of any kind, and nothing contained herein constitutes tax, legal, insurance, or investment advice. Past performance is not indicative of future results. There can be no assurance that the future performance of any specific investment, investment strategy, or product made reference to directly or indirectly in this report will be profitable, equal to any corresponding indicated historical performance level(s), or be suitable for you. Moreover, you should not assume that any discussion or information contained in this report serves as the receipt of, or as a substitute for, personalized investment advice from Curi Capital, LLC. To the extent that a reader has any questions regarding the applicability of any specific issue discussed above to his/her individual situation, he/she is encouraged to consult with the professional advisor of his/her choosing. A copy of our current ADV 2A Brochure and Form CRS disclosure documents discussing our advisory services and fees is available for review upon request. You may also view these documents by following this link: https://adviserinfo. sec.gov/firm/summary/281133. For background on our performance data, please contact Curi Capital. Investment Advisory Services offered by Curi Capital, LLC.

#### **CONTACT US**

#### Headquarters

700 Spring Forest Road Suite 400 Raleigh, NC 27609 Toll Free: 800-662-7917

curi.com

#### Philadelphia, PA

1818 Market Street Suite 2710 Philadelphia, PA 19103 Toll Free: 877-704-8361

curi.com

#### Camp Hill, PA

1250 Camp Hill Bypass Suite 180 Camp Hill, PA 17011 Toll Free: 866-379-9816 curi.com

For company and industry news, connect with us:



twitter.com/LiveCuri

in linkedin.com/company/livecuri/

